#### Curriculum vitae

- 1. Name: Dr. Vatsala Oberai
- 2. Designation: Assistant Professor
- 3. Subject: Commerce
- 4. Academic Qualifications: M.Com, M.Phil, B.Ed, M.A.(Edu), Ph.D
- 5. Areas of interest/Specialization: Marketing
- 6. Date of Birth: 18<sup>th</sup> December 1978
- 7. Date of Joining: 29th August 2007
- 8. Experience: 16 years 1 month

9. Official Address: 2<sup>nd</sup> Floor, Department of Commerce, Raghunath Girls' Post Graduate, College, Meerut

- 10. Email: vatsalaoberai18@gmail.com
- 11. Areas of research: Financial Management & Marketing

#### 12. Achievements:

- Appointed as evaluator at university level
- Appointed as an external examiner
- Paper setter at University level
- Honoured by Vinayak Vidyapeeth Institute, Meerut
- A.S. in main University P.G. Examination
- Ph.D awarded in December 2022.
- Appreciation certificate & recognition of innovative idea in the startup proposal titled "PERFECTLY WRAPPED".
- Worked as a Team Manager for All India Girls' Judo Team at G.N.D.U. Amritsar.



## 13. <u>Research Papers published:-</u>

S.No	Title of the paper published (with Page no.)	Research Journal (withVol.no.)	Year	ISSN	Whether peer reviewed ,UGC listed, Impact Factor if any	Digital Link, if any
1.	The study of Market Strategy and Consumer Behaviour relating to Own Car	International Journal of Trade & Commerce (Volume 6)	2017	0973- 4503 (print) 2454- 1702 (online)	UGC Approved Journal in social science category : Journal No. 48636	
2.	A comparative study of Marketing Strategies at each stage of Product Life Cycle	Journal of Humanities and Social Sciences (Volume 1)	2015- 16			

# 14. <u>Articles in Books/ Conference Proceedings Published:</u>

S.No	Title of the Article published with page no.	Title of the Book/Conference Proceedings	Year	ISBN	Detail of the Publisher	Published by International/national /Local Publishers	Digital Link (if any)
1.	Economic Health of Country and Automobile Industry: A case study of car buyers in India (148- 154)	International Terrorism, Tourism and Economic Health of the World	2017	978-81- 910666- 8-5		International	
2.		Management Accounting	2014		S.B.P.D. Publication, Agra		

3.	Impact of	Impact of	2011	 Radha	National	
	Globalisation	Globalisation on		Publication,		
	on Financial	Indian Economy		New Delhi		
	Services	-				
	Industry in					
	India					

# 15. <u>Faculty Enrichment Programme Attended:</u>

S.No	Detail of the FDP/FEP	Date(s) of the event	Organizer &Sponsor	International/National/ State/ University
1.	FDP on New Trends in Research Methodology	11 <sup>th</sup> Feb – 17 <sup>th</sup> Feb 2023	Teachers' Re – Skilling Cell and LMS Cell	National
2.	FEP (2023-24) on Literary explorers : Uncover, Imagine, Discover	18 <sup>th</sup> Sep – 22 <sup>nd</sup> Sep 2023	Library Committee with Teachers' Re – Skilling Cell under IQAC R.G.(P.G.) College	National

## 16. Seminar/ Workshop/ Conference Attended:

S.No	Detail of the Conference/ Seminar	Organizer & Sponsor	Date(s) of the event	Venue of the event	International/National/ State/ University
1.	One day online National Workshop on IPR	NIPAM (Ministry of Commerce and Industry, Govt. of India)	27 <sup>th</sup> Apr 2023	R.G.(P.G.) College, Meerut	National
2.	National Conference on Induction Training for Teachers' at HEIs	R.G.(P.G.) College, Meerut	21 <sup>st</sup> – 22 <sup>nd</sup> Dec 2022	R.G.(P.G.) College, Meerut	National
3.	National Seminar on Financial Empowerment Through Sustained Investment	SEBI – AMFI	14 <sup>th</sup> Feb 2020	N.A.S. College, Meerut	National
4.	National Workshop on Understanding Academic Integrity and Practices to Avoid Plagiarism	Department of English	20 <sup>th</sup> Sep 2019	D.N. College, Meerut	National
5.	National Seminar on Effect of Implementation of GST on Car buyers in present scenario	UGC-CE	28 <sup>th</sup> – 29 <sup>th</sup> Oct 2017	R.G.(P.G.) College, Meerut	National
6.	International Seminar on Abhivyakti Ki Bhasha Hindi : Bhartiya Sahitya ki Parichayak	Hindi Deptt. R.G.(P.G.) College, Meerut & Sponsored by Danik Patra "Danik Jagran"	22 <sup>nd</sup> Sep 2015	Hindi Deptt. R.G.(P.G.) College, Meerut	International

7.	Climate Change : Cause	Geography	6 <sup>th</sup> Sep	R.G.(P.G.)	National
	and its impact on Human	Deptt.	2014	College,	
	Health	R.G.(P.G.)		Meerut	
		College,			
		Meerut			
8.	a) Mental Illness:	Psychology	2 <sup>nd</sup> Feb	R.G.(P.G.)	International
	Depression	Deptt.	2012	College,	
	b) Learned Optimism: A	R.G.(P.G.)		Meerut	
	Skill – Approach to	College,			
	Depression	Meerut			
9.	Impact of Globalisation on	D.N.	5 <sup>th</sup> &	D.N.	National
	Financial Services	College,	6 <sup>th</sup> Feb	College,	
	Industry in India	Meerut	2011	Meerut	
10.	Apitome of Leadership :	J.P.	$8^{th}$ &	J.P.	National
	The Teacher	Institute of	9 <sup>th</sup>	Institute	
		Education,	May	of	
		Meerut	2010	Education,	
				Meerut	
11.	Emotional Intelligence and	Education	22 <sup>nd</sup>	Education	National
	Leadership Behaviour	Deptt.	Jan	Deptt.	
		R.G.(P.G.)	2010	R.G.(P.G.)	
		College,		College,	
		Meerut		Meerut	

# **<u>17. Seminar/ Workshop/ Conference/ Exhibitions Organised:</u>**

S.No	Detail of the Conference/ Seminar/Exhibitions (including Sponsor)	Date(s) of the event	Venue of the event	International/National/ State/ University	Role
1.	Organised Webinar on Intellectual Property Awareness	27 <sup>th</sup> Apr 2023	Virtual	National	Organiser
2.	Women Empowerment Through Financial Planning including Mutual Funds	30 <sup>th</sup> Jan 2021	Virtual	National	Organiser

## <u>18. Invited lectures/ Resource person/ Paper Presented in Conferences/</u> <u>Seminar/ Workshops:</u>

S.No	Title of the Invited Lecture/ paper presented	Detail of the Conference/ Seminar( including organizer & Sponsor)	Date(s) of the event	Venue of the event	International/National/ State/ University	Role
1.	National Conference on Induction Training for Teachers' at HEIs	R.G.(P.G.) College, Meerut	21 <sup>st</sup> – 22 <sup>nd</sup> Dec 2022	R.G.(P.G.) College, Meerut	National	
2.	National Seminar on Effect of Implementation of GST on Car buyers in present scenario	UGC-CE	28 <sup>th</sup> – 29 <sup>th</sup> Oct 2017	R.G.(P.G.) College, Meerut	National	
3.	International Seminar on Abhivyakti Ki Bhasha Hindi : Bhartiya Sahitya ki Parichayak	Hindi Deptt. R.G.(P.G.) College, Meerut & Sponsored by Danik Patra "Danik Jagran"	22 <sup>nd</sup> Sep 2015	Hindi Deptt. R.G.(P.G.) College, Meerut	International	
4.	Climate Change : Cause and its impact on Human Health	Geography Deptt. R.G.(P.G.) College, Meerut	6 <sup>th</sup> Sep 2014	R.G.(P.G.) College, Meerut	National	

5.	Impact of Globalisation on Financial Services Industry in India	D.N. College, Meerut	5 <sup>th</sup> & 6 <sup>th</sup> Feb 2011	D.N. College, Meerut	National
6.	Apitome of Leadership : The Teacher	J.P. Institute of Education, Meerut	8 <sup>th</sup> & 9 <sup>th</sup> May 2010	J.P. Institute of Education, Meerut	National
7.	Emotional Intelligence and Leadership Behaviour	Education Deptt. R.G.(P.G.) College, Meerut	22 <sup>nd</sup> Jan 2010	Education Deptt. R.G.(P.G.) College, Meerut	National